### Capital structure dynamics, USD million

Name	2019	2018	Difference, %
Secured loans and finance lease liabilities	2,599.1	2,575.5	0.9
Eurobonds and other loans	900.4	902.7	-0.3
Less: cash and bank deposits, including restricted cash	(417.2)	(307.4)	35.7
Net debt	3,082.3	3,170.8	-2.8
Equity	3,504.6	3,350.1	4.6
Total capital <sup>1</sup>	6,586.9	6,520.8	1.0
Net debt/equity ratio, %	46.8	48.6	-1.8 p.p.
Net debt/EBITDA ratio	3.7	5.5	-31.3

The Group's current leverage is more favourable compared to the industry average, which is traditionally impacted by high capital intensity of investments and volatility of the freight market.

#### Financial statements are available online:

Consolidated Financial Statements in Roubles and Auditor's Report

Consolidated Financial Statements in U.S. Dollars and Auditor's Report

Accounting (Financial) Statements and Auditor's Report

### 3.4.2. INCOME STATEMENT INDICATORS

The positive situation in the tanker market and the consistently high share of industrial portfolio had a positive impact on the Group's operating results in 2019.

The revenue amounted to US\$1,665.2 million, up 9.6 % on the previous period, with a 17.8 % increase in TCE revenue, which reached US\$1,265.5 million.

In 2019 Sovcomflot significantly improved its operating profitability and posted a net profit of US\$225.4 million versus a loss of US\$41.6 million in 2018. In accordance with IFRS, in 2019 the Company recognised impairment expenses of US\$23.6 million in relation to the fleet and other assets.

1,665.2

**US\$ MILLION** 

the revenue generated in 2019 (up 9.6 % from 2018)

<sup>&</sup>lt;sup>1.</sup> Total capital = net debt plus total equity.

## Key income statement indicators (USD million)

Name	2019	2018	Difference, %
Revenue	1,665.2	1,519.9	9.6
TCE revenue	1,265.5	1,074.7	17.8
EBITDA	823.0	580.7	41.7
Net profit / (loss)	225.4	(45.6)	-

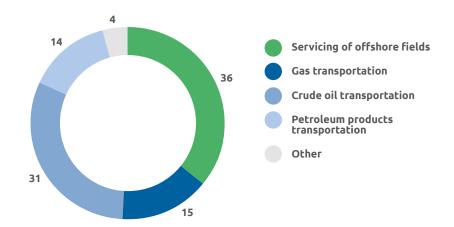
In the reporting year the Group continued to implement consistently its industrial development strategy aimed at expanding the offshore and gas business segments, whose share of time charter revenue reached 50.5 %, with revenues from the conventional fleet operations (transportation of crude oil and petroleum products) accounting for 45 %.

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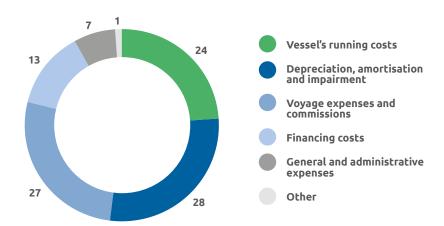
**USS MILLION** 

the EBITDA for 2019 (41.7 % higher than in 2018)

# Structure of TCE revenue by operating segments (%)



## Structure of the main expense items (%)



PAO «Sovcomflot»

In 2019, 4.1 % savings were achieved in the vessel's running costs budget through the cost optimisation programme. Vessel's running costs for the reporting period amounted to US\$356.3 million. The 10 % reduction in voyage costs and commissions (to US\$399.7 million) was due to a decline in bunker prices and a decrease in the number of vessels operating in the spot market. General and administrative expenses decreased by 3 % to US\$108.0 million. Financial debt servicing costs excluding interest on leasing obligations decreased by 1 % compared to 2018 and amounted to US\$198.4 million.

## 3.4.3. LIQUIDITY INDICATORS

The Group has a strong liquidity cushion, which represents a significant positive factor for maintaining the company's creditworthiness and financial stability. Cash balances in bank accounts and their equivalents totalled US\$374.8 million at the end of 2019, which is in line with the company's cash management policy. The Group also had unused revolving credit facilities of US\$84.9 million and available special-purpose credit facilities for new builds of US\$349.5 million. Thus, the company's current liquidity as at 31 December 2019 totalled US\$809.2 million. The company's liquidity at the end of 2019 fully covers the current investment commitments under the existing shipbuilding programme for 2020 amounting to US\$365 million.

### 3.4.4. CREDIT RATING OF THE GROUP

During 2019 Sovcomflot Group continued to work with international rating agencies. Moody's Investors Service affirmed the Group's credit rating at Ba1 with a stable outlook. S&P Global Ratings affirmed the existing credit rating for the Group at BB+ with a stable outlook. Fitch Ratings upgraded the Group's rating to BB+ with a stable outlook.